Rethinking mobility

Sometimes the breakthrough for a new technology does not materialize in one of those fields which receive most attention and where everybody expects the solution. When the British needed a practical method for determining a ship's longitude in the 18th century, they spent many decades gazing at the stars, compiling lunar tables and searching for astronomical methods for determining longitude. But the breakthrough came with an entirely different technology: an extremely precise clock! Longitude could now be determined quickly and easily by comparing the clock's Greenwich time with local time (which can be calculated by tracking the rise of sun).

Today, electric mobility is in a similar situation: Billions of dollars have been invested in improving the usual components for electric vehicles: Battery technology - already quite advanced - is being perfected; charging infrastructures are being deployed; production processes are optimized and many of the legal and financial obstacles have been removed. Nevertheless, a real breakthrough is not in sight. As armies of engineers work on these problems, a much smaller group works on another technology which at first glance is not related to e-mobility: They develop autonomous vehicles that can drive themselves on regular roads and don't require human input or modifications to the road infrastructure.

Only a deeper analysis shows how important fully autonomous vehicles will be for e-mobility: This technology changes fundamental aspects of mobility and enables alternative mobility scenarios which are more compatible with electric vehicles and where the biggest disadvantage of electric vehicles - their limited range - are much less of a concern. Range matters only in the current configuration of individual mobility which is based on individually-owned cars. If mobility is provided by fleets of driverless cars, then range limitations are no longer a problem because urban trips have an average trip length of less than 10km. They are much shorter than the range limits of current electric vehicles. Thus e-mobility may not need a breakthrough in vehicle range at all. It is sufficient to find new ways for reducing the range requirements for the vehicles!

Electric vehicles become competitive

Currently self-owned or leased cars are the cornerstone of individual mobility. Only a very small (even if growing) share relies on car-sharing and rental cars. These alternative mobility solutions currently have a big disadvantage: Every customer faces the problem of getting to the next available car and where it should be dropped off at the end of the journey. Once cars are capable of driving without any human intervention, however, this problem vanishes. Anybody will be able to request an autonomous vehicle by phone or mobile app. Within minutes a car will arrive to pick up the passenger and drop him off at the destination, where the car will then be ready to service the next customers.

Thus autonomous vehicles will initially provide the conditions for a breakthrough of car-sharing systems and autonomous mobility service providers. Compared to self-owned cars, they can provide individual mobility with a comparable level of service and comfort, and - because of better utilization and fleet optimization (see further below) - at significantly lower cost. In densely populated areas autonomous cars will therefore ensure that car-sharing systems greatly increase their share of individual motorized traffic.

This establishes the conditions for the breakthrough of electric vehicles. As part of fleets of autonomous vehicles, the advantages of electric vehicles can now be brought to bear: more robust and longer lasting motors, lower drive train complexity, lower service costs and lower emissions. Their shorter range is no longer a problem because fleet operators can dispatch vehicles that precisely match the mobility demands of their customers (local vs long-distance trips, number of passengers, baggage size etc.). As the vast majority of trips are local and short-range, most trips can be serviced with electric vehicles. A smaller number of fossil fuel vehicles can be used for

Autonomous cars: Breakthrough for electric vehicles

Dr. Alexander Hars
Inventivio GmbH
ahars@inventivio.com

"Instead of trying to increase the range of electric vehicles, just reduce their range requirements!"
long-distance trips. Thus fleets are likely to consist mostly of small electric two-seaters; only a smaller part will consist of larger vehicles or rely on fossil fuels. This potential for demand-based fleet optimization is a novelty that is only possible when cars can drive themselves to the customer. In this way total costs and resource consumption related to mobility can be reduced significantly.

Of course, fleets of autonomous cars do not have to use electric vehicles. However, there are three good reasons besides those already discussed above, why electric vehicles are particularly well suited for the first fleets of autonomous vehicles:

1) The first fleets with fully autonomous vehicles will appear in niche areas where it is easiest to control risk. Their speed and range will initially be quite low. At first, they may even travel partially on their own lanes and only later will increase their capabilities. An example is the project in Milton Keynes where 100 autonomous electric vehicles will be installed between 2015 and 2017 to ferry people between train station and city center. The requirements for these vehicles with respect to range, maximum speed, number of seats etc. differ markedly from the requirements for traditional cars. Current car models therefore do not constitute a good match for the first autonomous car fleets - even if they had been adapted for fully autonomous operation. At the same time, car manufactures are probably not eager to develop specialized low-volume models for use in early autonomous car fleets.

2) Current car models of the auto industry are not suitable for fully autonomous operation - even those with advanced driver assistance systems. They must be modified for pure fly-by-wire operation. All safety-critical components and systems have to be redundant. The modifications used in current prototypes and test vehicles are not suitable for productive use. It is not at all trivial to adapt current car models for fully autonomous operation. Therefore the auto industry needs to develop a new vehicle platform from the ground up for fully autonomous operation. This could be a complex and time-consuming effort which will take longer than many fleet operators will be prepared to wait for.

3) The design and production of a small number of fully autonomous electric vehicles for local transport as part of fully autonomous fleets is much faster and easier than the design and production of classical cars adapted to the needs of fully autonomous mobility service providers. The complexity of electric vehicles is lower; relying on electric propulsion simplifies the redundant layout of all safety critical components. As an example, an electric motor has inherent safety benefits: It can be used for braking; if the motors are integrated into the wheels they could even play a role in emergency steering.

Whereas currently the lack of a national charging infrastructure for electric vehicles is often cited as a major problem, this problem also goes away when fleets of driverless urban cars are used. Because these vehicles are only used in local traffic in a specific region, it is sufficient to deploy the charging infrastructure for exactly that region and the actual number of electric vehicles and actual mobility demand. The infrastructure can then grow in sync with the fleet; it is no longer necessary to build up large infrastructures long before the first electric vehicles are placed into operation.

**Economic pressures accelerate the transformation**

Some innovations trigger intensive economic and societal changes which can advance with astonishing speed if they significantly change the cost structure and efficiency of processes. The power loom and the railroads are only two examples that highlight the potential dynamics.

Market forces work especially well, when they are brought to bear on inefficiently used capital-intensive resources. Such inefficiencies are very pronounced in transportation: Cars are among the largest single investments of private households; but their average utilization rarely exceed 6% - an incredible waste of capital. Therefore the potential for savings is enormous. The average US household spends more than 16% of its total expenses on car-based transportation.¹

A study of the Earth Sciences Institute at Columbia University has analyzed the savings potentials associated with fleets of self-driving cars in detail.² They performed a simulation study based on the mobility patterns of Ann Arbor, a medium size city in Michigan which had about 285,000 inhabitants and 200,000 cars in 2009. 120,000 of these cars were used primarily for local traffic. Each day, 528,000 local trips occur in Ann Arbor with an average trip length of 9.3km and about 1.4 passengers per vehicle. The authors found that a fleet of 18,000 autonomous vehicles would be sufficient to satisfy the local mobility demand in Ann Arbor and ensure that no passenger would have to wait more than 60 seconds for their car - even during rush hours. This translates into a reduction in the number of cars by almost a factor of 7! Whereas a privately owned car with a range of 16,000km per year leads to costs of 0.465/km, the fleet of driverless cars would reduce the costs per passenger-km to 0.255. The study also examined the use of light electric vehicles instead of mid-size sedans which are typical used for car rentals. With electric vehicles, the costs would fall even further to 0,095 per passenger-km. This is a cost reduction by a factor of five!

Although the study has not included all potential savings (not included were savings related to parking, congestion, aggregation of mobility demand, freed-up time) it clearly shows that this innovation has very high savings potential and can lead to a large increase in spending power for the individual. Even if not all consumers act rationally at all times, these calculations imply that a large number of households will choose autonomous mobility services instead of buying their own car in the future (we subsume the special case where a household purchases their own autonomous car but then rents it out to others as another variation of the fleet model). Only a smaller number of households will value the prestige of their own car or their love towards a car high enough to continue owning a car.
Another factor which will accelerate the growth of fully autonomous mobility providers is that even households which own a car will become customers of autonomous mobility services because they need their services in some situations: when a member of the family needs to be picked up somewhere, when multiple members of the household need to drive to different locations but the household does not have as many cars, when flying to other cities, etc. More and more people will then find that they can get around quite well without their own car. The number of situations in life where owning a car is almost a necessity will dwindle. Today there are many people for whom their own car is the only realistic way for getting to work. Fleets of driverless cars will greatly reduce such cases and therefore reduced the perceived need to purchase a car.

**Paths toward new mobility**

The transformation of mobility caused by fully autonomous cars will require some time. Despite the large advances of the last 30 years and the impressive prototypes which have been demonstrated by car manufactures (Daimler, Audi, Nissan), research institutes, Google and others, significant hurdles remain until fully autonomous cars will be able to drive on all roads without human intervention.

Currently there are two different visions of the path towards full autonomy. The conventional vision assumes that autonomous technology will gradually evolve towards more and more advanced driver assistance systems until finally reaching full autonomy. It uses the typical diffusion process of automotive innovations (such as airbag and anti-lock braking) as a reference and assumes that the technology will slowly trickle down from the premium models to the middle-class models until it becomes standard for all new cars. However, there are significant hurdles - including regulatory problems - on this path. Several generations of models with ever more advanced driver assistance systems, with complete fly-by-wire and redundant layout of all safety-critical systems will be needed until models with full autonomy will appear on the market. If we follow this line of reasoning, then it may be well after 2030 that such cars are available in larger numbers and a decade or two more until fully autonomous technology is available in most cars. In addition, electric vehicles do not feature on this path, because it is based on personally-owned vehicles where range limitation of separate lanes at least in some cases and merge with regular traffic. Such an approach is planned for Milton Keynes, a British city, where 100 electric autonomous vehicles will be installed between 2015 and 2017 to transport people between the train station and the city center at low speed. Initially these vehicles will run on dedicated lanes (taken from current sidewalks); by 2017 they will expand their range and be able to share lanes with pedestrians (there are currently no plans to put these cars onto the streets). This project has the advantage of minimizing risk while at the same time advancing the envelope of autonomous vehicles: algorithms will be perfected; approaches for the operational management of distributed fleets of self-driving vehicles will be developed; customer experience, preferences and service valuation will be understood better, a vehicular platform and technology architecture will be developed.

There are many areas where autonomous electric vehicles with even this limited capability are useful and can become economically viable very quickly. Similar approaches can be implemented in many cities where electric cars or buses may be installed for specific routes. Initially some infrastructure measures (such as separate lanes, fences which keep pedestrians away from the street, external sensors at critical locations) may be adopted; as experience and intelligence of the vehicle increases, these infrastructure measures can become obsolete.

Another variant of this approach would be if car makers or Google decided to implement their autonomous technology in a fleet of electric city vehicles that would operate on carefully selected routes in a suitable city. There are many ways in which this could unfold but there is no shortage of possible approaches for starting on a growth path for such fleets of autonomous electric vehicles. As the Milton Keynes Project shows, this is possible even with limited budgets.
Another advantage of this second path is a legal issue: A fleet of self-driving cars can be regarded as an intelligent transport system where the vehicles run on exactly specified paths. For such systems the legal limitations of the Vienna Convention on traffic which requires that every vehicle must be controlled by a driver at all times do not apply. This eliminates key legal problems which probably exist in countries which have ratified the convention (not ratified by: US, UK, Spain, China, Singapore and others). Even if the question has not been finally clarified, it is clear that countries have a considerable margin of interpretation which allows the implementation of fleets of driverless vehicles already today.

Overall, this alternative path to autonomous technology based on fleets of electric vehicles used for niche applications in controlled settings for urban local mobility is much more realistic and faster to implement than the vision of a universal fully autonomous car which can be used on all roads by anybody.

Conclusion

We are at the start of a development which could very quickly become an avalanche. Two years ago autonomous vehicles were widely regarded as utopian; by now it is clear that it is just a question of a few years until these vehicles appear on our roads. Right now, the view is still predominant that autonomous technology will do little to change the nature of cars and the nature of mobility. But a closer look reveals that the technology will lead to fundamental transformation from individually owned cars to mobility as a service and from mostly fossil fuels to electric vehicles. These fundamental changes hold many opportunities. Now is the time to take them...

About the author

Dr. habil Alexander Hars is founder and managing director of Inventivio GmbH, a software and consulting company focused on paradigm-changing technologies. He has published extensively on the impacts, challenges and opportunities of autonomous vehicle technology. Before founding Inventivio, he was a professor of information systems in Germany and at the University of Southern California (Los Angeles).

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